

Contract Analytics & Review

fact sheet

POWERED BY  Complete Intelligence

Leverage artificial intelligence, machine learning, and process automation for optimizing contract review, meta-data extraction and re-papering efforts

- ▶ Consultative approach tailored to your goals with proven Contract Analytics experts, technology, and processes
- ▶ Accurately and efficiently extract and classify key information, such as terms, pricing, renewal dates, and entities
- ▶ Quality-validated process to redline, outline and repaper with optional Contract Review services

Complete Intelligence by the Numbers

1,300+

Analytics Engagements
per Year

14+

Years of Analytics
Service to Clients

120+

TAR & Second Request
Projects

11+

Regions Globally with
Local Analytics Expertise

Increasing global regulatory compliance and the complexity of global trade are pressing organizations to have better control over how they manage customer and vendor contracts. **By combining deep legal and technology expertise with the power of analytics, Contract Analytics helps legal teams efficiently improve contractual efficacy and compliance.**

By integrating proven people, process, and technology, Contract Analytics can identify and capture important information, including terms, pricing, renewal dates, and entities, and then convert the information into structured data. Then, suggestions for redlines and repapering can be made, with the use of human review to further assess accuracy and subsequent contract changes.

Representative contract scenarios leveraging Contract Analytics



- LIBOR transitions
- FASB Capital Lease Accounting Standards & Contract Capture
- CLM Implementations
- Qualified Financial Contract (QFC) amendments
- Landlord / tenant issues rent
- Employment / Contractor Agreements
- COVID / EM issues / supply chains
- Force Majeure
- Change of Control Clauses
- Vendor contract terms, timelines, currencies
- Corporate Transactions –Due Diligence, M&A, Second Requests, Legacy entity integration or divestiture
- End User Licensing Agreements
- Data protection & privacy agreements

Improving Contract Workflows with Contract Analytics

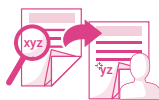
By leveraging our expertise in data mining, artificial intelligence, and contract analytics, we provide a consultative, end-to-end experience to facilitate organizations' contract management efforts. While our solutions leverage the power of customizable and pre-developed algorithms to extract text and metadata, human-assistance reinforces system learning to improve accuracy and quality.

Contract Analytics Solution Process

Implementation



Consultation to better understand goals / challenges



Analysis to match the right technology solution with need



Collections (typically client led, but we could be involved)



Contract / Paper Ingestion



Clause / Data Extraction



Optional Contract Review



Recommendations / Repapering



Output / Delivery



Global Leader in Legal Consulting and Services

consilio.com



DISCOVER THE
Consilio Complete
EXPERIENCE

Complete *Data*

Complete *Connector*

Complete *Review*

Complete *Intelligence*

Complete *Media*

Complete *Enterprise*

Complete *Security*

Complete *Flex*

Learn more at:
consilio.com/complete

CASE STUDY:

Over 92% Cost Savings Reviewing Contracts for Large Chemical Manufacturer Merger

The Issue

A global chemical manufacturer faced an anti-competitive practices inquiry by the European Commission and needed to quickly understand obligations within 30,000 active contracts.

Our Approach

Consilio was retained to assist this client and quickly engaged with an analytics platform tool to conduct intake and analysis of the 30,000 contract documents. Over 12 languages were identified using primary language analytics to define and prioritize downstream reviews. Specific terms and timelines of potential interest were identified and promoted for in-depth review. Consilio review professionals then engaged to drive manual review of the analytics-assisted population of contracts.

The Result

With Consilio's assistance, our client clearly understood their contractual obligations with regard to navigating the European Commission's inquiry. This insight allowed our client to divest interest in the conflicting business unit in order to better conform to the EC's regulations. **Consilio delivered over 92% cost savings for Contract Analytics & Review services over Client's own outside counsel bid.**

Additional Complete Intelligence Service Capabilities

Review Efficiency, Accuracy & Population Reduction

Reduce volume of reviewable documents & increase review speeds

- *Email Threading*
- *Clustering*
- *Textual Near Duplicate*
- *Smart Assign Batching*
- *Predictive Coding*

Investigative

Insights on general population and specific key documents

- *Population Overview*
- *Identification of Irrelevant Document Categories*
- *Communication Analysis*
- *Data Validation & Gap Analysis*
- *Identification of Key Documents*
- *Immediate Case Assessment ("ICA")*

Analytics Tools

Toolsets available for independent client-driven use

- *Population Dashboard*
- *Concept Visualization*
- *Communication Graphs*
- *Concept Searching*
- *Keyword Expansion*
- *Categorization*

Review Population Identification

Techniques to reduce the volume of documents undergoing review

- *Search Term Analysis & Categorization*
- *Search Term Application & Reporting*
- *Statistical Sampling Validation of Search Terms*
- *Categorization*

Ready to Learn More?

Visit consilio.com/contract-analytics or email info@consilio.com